Adslot Ltd ABN 70001287510
and controlled entities

## Half-Year Financial Report

31 December 2014

## Lodged with the ASX under Listing Rule 4.2A. 3

The half-year financial report does not include full disclosures of the type normally included in an Annual Financial Report. Accordingly, this financial report should be read in conjunction with the Annual Financial Report for the year ended 30 June 2014 and any public announcements made by Adslot Ltd during the interim reporting period in accordance with continuous disclosure requirements arising under the Corporations Act 2001.

## HALF-YEAR REPORT - 31 DECEMBER 2014 <br> APPENDIX 4D (Rule 4.2A.3) RESULTS FOR ANNOUNCEMENT TO THE MARKET

|  | December 2014 | December 2013 | Movement |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{\$}$ | $\$$ | $\$$ | $\mathbf{\$}$ |
| Total revenue from continuing operations | $\mathbf{3 , 0 9 3 , 4 4 8}$ | $1,706,073$ | $1,387,375$ | $81 \%$ |
| Net loss attributable to members of the parent <br> entity after tax | $\mathbf{( 5 , 2 3 2 , 8 2 6 )}$ | $(4,625,497)$ | $(607,329)$ | $(13) \%$ |
| Net loss attributable to members of the parent <br> entity | $\mathbf{( 5 , 2 3 2 , 8 2 6 )}$ | $(4,625,497)$ | $(607,329)$ | $(13) \%$ |

## Dividends

The Company has not proposed or declared to pay dividends.

| Earnings Per Share | 31-Dec-2014 | 31-Dec-2013 |
| :--- | ---: | ---: |
| Weighted average number of ordinary shares on issue used <br> in the calculation of earnings per share | $\mathbf{1 , 0 3 6 , 2 8 8 , 2 8 1}$ | $704,603,302$ |
| Basic loss per share (cents) | $\mathbf{( 0 . 5 0 )}$ | $(0.66)$ |
| Diluted loss per share (cents) | $\mathbf{( 0 . 5 0 )}$ | $(0.66)$ |
| Net Tangible Assets per share | 31-Dec-2014 | 30-Jun-2014 |
| Number of ordinary shares on issue used in the calculation <br> of net tangible assets per share | $\mathbf{1 , 0 4 1 , 6 9 5 , 0 5 5}$ | $969,952,370$ |
| Net tangible assets per share (cents) | $\mathbf{0 . 6 9}$ | 0.34 |

[^0]
## Directors' Report

Your Directors submit the financial report of the Company and it controlled entities ("the Group") for the halfyear ended 31 December 2014.

## Directors

The names of Directors who held office during or since the end of the half-year:

| Mr Andrew Barlow: | Chairman |
| :--- | :--- |
| Mr Ian Lowe: | CEO and Executive Director |
| Mr Adrian Giles: | Non-Executive Director |
| Mr Geoff Dixon: | Non-Executive Director |
| Mr Ben Dixon: | Chief Operating Officer and Executive Director |
| Mr Quentin George: | Non-Executive Director (appointed 16 June 2014) |
| Ms Sarah Morgan: | Non-Executive Director (appointed 27 January 2015) |

## Result of Operations

Group results for the 6 months to December 31 2014, benchmarked against the corresponding 6 month period in 2013, were:

|  | $\mathbf{6}$ months to <br> December 2014 | 6 months to <br> December 2013 |
| :--- | ---: | ---: |
| Revenues from continuing operations | $\mathbf{\$ 3 , 0 9 3 , 4 4 8}$ | $\$ 1,706,073$ |
| Total revenue and other income | $\mathbf{\$ 3 , 4 4 6 , 1 8 4}$ | $\$ 2,225,008$ |
| EBITDA (loss) | $\mathbf{( \$ 1 , 7 6 2 , 4 8 1 )}$ | $(\$ 3,277,955)$ |
| NPAT (loss) | $\mathbf{( \$ 5 , 2 3 2 , 8 2 6})$ | $(\$ 4,625,497)$ |

The year on year revenue increase for the 6 months to December 312014 was driven by growth in Trading Technology revenue, which grew by $182 \%$ from $\$ 430 \mathrm{k}$ to $\$ 1.2 \mathrm{~m}$, and growth in Adserving revenue, which grew from $\$ 24 \mathrm{k}$ to $\$ 660 \mathrm{k}$ due to a full six months of reported revenue from the Facilitate Digital acquisition.

Services revenue decreased slightly over the same period, from $\$ 1.25 \mathrm{~m}$ to $\$ 1.22 \mathrm{~m}$, and interest income also decreased by $\$ 39 \mathrm{k}$ as a result of declining interest rates on deposits held.

## Review of Operations

The half-year to 31 December 2014 saw the Group make progress against a number of core objectives central to the future success of the business.

## Increased Trading Activity

Continuing growth in the adoption of Adslot's trading platform by large media buyers saw a lift in Trading Technology revenues. This growth demonstrates meaningful, early stage validation of Adslot's trading technology from the media buying community across US, UK and Australian markets, and is reflective of the longer term transition the media industry is undertaking to automate media trading. This is particularly evident in US market, which has driven the majority of Trading Technology growth to date.

The Company remains focused on the forward guaranteed online display market, which in 2014 was valued at approximately $\$ 40 \mathrm{~b}$ and growing at $15 \%$ CAGR.

Adslot Media Bookings (\$AUD)


The Company anticipates industry seasonality to result in lower trading activity for the March 2015 quarter.

## Expanding participation in Adslot's partnership alliance.

Building further on the Company's partner strategy, partnerships were secured with Microsoft (August 2014), Operative (November 2014) and PubMatic (January 2015). Once implemented, these partnerships will materially grow the catalogue of inventory available via the Adslot trading platform, reinforcing Adslot as a trusted and comprehensive source of inventory for media buyers.


Excluding Symphony, Adslot has now executed partnerships with three demand sources and three supply sources. In tandem with securing these partnerships the Company has been developing the technology that will provide a scalable architecture through which these, and other partners can integrate with the Adslot platform (for further commentary see paragraph titled Development of the (API) architecture that will allow Adslot supply and demand partners to 'plug in').

Additional partnerships are expected in 2015.

## Phase 1 launch of the integration of Adslot and Symphony

In August 2014, the first of two major releases was made to expose publisher inventory already captured within Adslot, directly into the media buying workflow of Symphony (Adslot's workflow technology for media agencies). A second integration release is planned in the March quarter (2015), offering buyers and sellers enhanced trading capabilities. The Phase 2 release will allow buyers and sellers of premium display advertising to transact seamlessly across the end-to-end campaign life cycle, and so presents the most compelling basis yet for Adslot to migrate agency spend to its automated trading platform.

## Development of the (API) architecture that will allow Adslot supply and demand partners to 'plug in'

Critical to leveraging the scale and benefit of Adslot's partners, the Company released first versions of its API technology in the 6 months to December 31, 2014. These API's are an efficient and scalable method through which to integrate multiple partners simultaneously. Several supply and demand partner integrations are scheduled to go 'live' in the March and June quarters of 2015, further building on the scale of supply and demand available via the platform.

## Major Symphony contract wins

In parallel with the Company's strategy to migrate demand within Symphony to Adslot's trading platform, the Company continues to focus on growing the volume of media buying within Symphony by winning new contracts. In August 2014 Adslot announced a Symphony contract with Starcom Australia, one of ANZ's largest media buying agencies (Symphony has since been successfully deployed by Starcom). Further Symphony deployments were also completed in the 6 months to December 2014, such as The Richards Group in USA and OMD Australia. These new contracts and deployments are growing the media spend captured within Symphony (see chart below), and by doing so the opportunity to migrate this spend to Adslot's (integrated) automated trading capability.


Additional deployments of Symphony are anticipated throughout calendar year 2015 in the form of new contracts, and new market deployments under existing multi-market contracts, all of which will serve to further grow the value of media spend via Symphony.

## Capital Raising

In addition to progress against core objectives, the Company also completed a share placement of 65 million shares at $\$ 0.10$ per share. These funds have been used to help accelerate the development and integration of the Adslot and Symphony platforms and provide additional working capital to fund the business.

## Future Developments

In 2015 the Company will continue to focus on generating growth in high margin Trading Technology revenues via continued execution of the existing strategy, including:

- Continue to build Adslot's coalition of partners and integrate them into our platform. The Company anticipates launching live integrations with multiple supply and demand partners throughout the March and June quarters (2015);
- Release the Phase 2 integration of Adslot \& Symphony (scheduled for March 2015). The release of this integration enhancement will provide the Adslot sales organisation with a good basis on which to compel agencies already using Symphony to start trading via Adslot;
- Continue to grow the forward guaranteed spend captured within Symphony. Scheduled deployments of Symphony under existing multi-market contracts, and new contracts expected to close in coming months is expected grow the media spend captured via Symphony grow to in excess of USD $\$ 2 \mathrm{~b}$ per annum by the end of 2015; and
- Continue to focus our product capability on the end-to-end campaign lifecycle. Further enhancement of the Adslot platform will create features that enhance the ability of both media buyer and media seller, to automate all facets of the campaign life cycle, and not just the media trade in isolation. In particular, effort is being invested to expand Adslot's unique ability to offer buyer and seller tools that will allow them to optimise campaign performance collaboratively.


## Dividends

The Directors do not recommend the declaration of a dividend. No dividend has been declared or paid during the half-year.

## Auditor's Independence Declaration

The lead auditor's independence declaration for the half-year ended 31 December 2014 under Section 307C of the Corporations Act 2001 is set out on page 19.

This report is signed in accordance with a resolution of the Board of Directors.

On behalf of the Directors.


## Andrew Barlow

## Chairman

Melbourne
25 February 2015

## Consolidated Statement of Profit or Loss and Other Comprehensive Income For the Half-Year Ended 31 December 2014

|  | Note | 31-Dec-2014 | $\begin{gathered} \text { 31-Dec-2013 } \\ \$ \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Revenue from continuing operations | 3 | 3,093,448 | 1,706,073 |
| Interest income | 3 | 114,376 | 153,167 |
| Other income | 3 | 238,360 | 365,768 |
| Total revenue and other income |  | 3,446,184 | 2,225,008 |
| Website publishers \& related costs |  | $(579,440)$ | $(436,779)$ |
| Gross profit |  | 2,866,744 | 1,788,229 |
| Depreciation and amortisation expense | 4 | $(3,572,562)$ | $(1,500,076)$ |
| Salaries and employment related expense |  | $(2,811,453)$ | $(2,657,305)$ |
| Consultancy and contractor expense |  | $(54,557)$ | $(444,371)$ |
| Directors' fees |  | $(113,541)$ | $(126,210)$ |
| Staff recruitment expense |  | $(36,948)$ | $(23,762)$ |
| Telephone and internet expense |  | $(63,918)$ | $(35,277)$ |
| Share based payment expense |  | $(363,560)$ | $(264,324)$ |
| Marketing costs expense |  | $(101,889)$ | $(191,273)$ |
| Lease - rental premises expense |  | $(401,712)$ | $(220,800)$ |
| Impairment of trade receivables |  | 54,324 | 8,122 |
| Listing \& registrar expense |  | $(64,792)$ | $(103,799)$ |
| Legal expense |  | $(8,167)$ | $(299,761)$ |
| Travel expense |  | $(216,738)$ | $(137,030)$ |
| Audit and accountancy expense |  | $(81,834)$ | $(79,757)$ |
| Other expenses |  | $(250,064)$ | $(337,470)$ |
| Loss before income tax |  | $(5,220,667)$ | $(4,624,864)$ |
| Income tax expense |  | $(12,159)$ | (633) |
| Loss after income tax expense |  | $(5,232,826)$ | $(4,625,497)$ |
| Net loss attributable to members of Adslot Ltd Other comprehensive income: |  | (5,232,826) | $(4,625,497)$ |
| Items that will be reclassified subsequently to profit or loss |  |  |  |
| Foreign exchange translation |  | 22,147 | 25,394 |
| Write off of available for sale investment |  | - | $(106,329)$ |
| Total other comprehensive income |  | 22,147 | $(80,935)$ |
| Total comprehensive loss for the half-year attributable to members of Adslot Ltd |  | $(5,210,679)$ | $(4,706,432)$ |
| Earnings per share |  |  |  |
| Basic loss per share (cents) |  | (0.50) | (0.66) |
| Diluted loss per share (cents) |  | (0.50) | (0.66) |

The above Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the accompanying notes.

# Consolidated Statement of Financial Position As at 31 December 2014 

|  | Notes | 31-Dec-2014 | 30-Jun-2014 |
| :--- | :---: | :---: | :---: |
|  | $\$$ | $\$$ |  |
| CURRENT ASSETS |  |  |  |
| Cash and cash equivalents | $\mathbf{5 , 6 8 4 , 7 4 6}$ | $3,354,051$ |  |
| Trade and other receivables | $\mathbf{5 , 3 9 8}, 911$ | $3,582,201$ |  |
| Total current assets | $\mathbf{1 1 , 0 8 3 , 6 5 7}$ | $6,936,252$ |  |

## NON-CURRENT ASSETS

Property, plant and equipment
Deferred tax assets
Intangible assets
Total non-current assets

TOTAL ASSETS

|  | $\mathbf{9 1 , 3 9 8}$ | 100,078 |
| ---: | ---: | ---: |
| 5 | $\mathbf{3 9 , 6 7 7}$ | 39,677 |
|  | $\mathbf{3 1 , 3 4 4 , 2 6 4}$ | $33,941,462$ |
|  | $\mathbf{3 1 , 4 7 5 , 3 3 9}$ | $34,081,217$ |
|  |  |  |
|  | $\mathbf{4 2 , 5 5 8 , 9 9 6}$ | $41,017,469$ |

## CURRENT LIABILITIES

Trade and other payables
Other liabilities
Provisions
Total current liabilities

| $\mathbf{2 , 7 1 7 , 8 2 2}$ | $2,422,088$ |
| ---: | ---: |
| $\mathbf{6 0 1 , 8 5 3}$ | 667,707 |
| $\mathbf{4 0 8 , 6 8 8}$ | 462,287 |
| $\mathbf{3 , 7 2 8 , 3 6 3}$ | $3,552,082$ |

## NON-CURRENT LIABILITIES

Provisions
Deferred tax liabilities
Total non-current liabilities

| $\mathbf{2 3 3 , 8 2 1}$ | 232,494 |
| ---: | ---: |
| $\mathbf{3 9 , 6 7 7}$ | 39,677 |
| $\mathbf{2 7 3 , 4 9 8}$ | 272,171 |

## TOTAL LIABILITIES

NET ASSETS

| $\mathbf{4 , 0 0 1 , 8 6 1}$ | $3,824,253$ |
| ---: | ---: |
| $\mathbf{3 8 , 5 5 7 , 1 3 5}$ | $37,193,216$ |

## EQUITY

Issued capital
Reserves
Accumulated losses
TOTAL EQUITY

| $\mathbf{1 1 5 , 1 0 6 , 9 9 0}$ | $108,515,858$ |
| ---: | ---: |
| $\mathbf{8 5 6 , 5 2 4}$ | $1,242,375$ |
| $\mathbf{( 7 7 , 4 0 6 , 3 7 9 )}$ | $(72,565,017)$ |
| $\mathbf{3 8 , 5 5 7 , 1 3 5}$ | $37,193,216$ |

The above Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes.

## Consolidated Statement of Changes in Equity <br> For the Half-Year Ended 31 December 2014

## 31 December 2014

|  | Notes | Issued Capital \$ | Reserves <br> \$ | $\begin{gathered} \text { Accumulated } \\ \text { Losses } \\ \$ \end{gathered}$ | Total Equity \$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 July 2014 |  | 108,515,858 | 1,242,375 | $(72,565,017)$ | 37,193,216 |
| Movement in foreign exchange translation reserve |  | - | 22,147 | - | 22,147 |
| Other comprehensive income |  | - | 22,147 | - | 22,147 |
| Loss attributable to members of the company |  | - | - | $(5,232,826)$ | $(5,232,826)$ |
| Total comprehensive income |  | - | 22,147 | $(5,232,826)$ | $(5,210,679)$ |
| Transactions with equity holders in their capacity as equity holders |  |  |  |  |  |
| Contributions of equity, net of capital raising costs |  | 6,211,038 | - | - | 6,211,038 |
| Reclassification of lapsed options to retained earnings |  | - | $(391,464)$ | 391,464 | - |
| Reclassification of vested ESOP |  | 380,094 | $(380,094)$ | - | - |
| Increase in employees share based payments reserve |  | - | 363,560 | - | 363,560 |
|  |  | 6,591,132 | $(407,998)$ | 391,464 | 6,574,598 |
| Balance 31 December 2014 |  | 115,106,990 | 856,524 | $(77,406,379)$ | 38,557,135 |

## 31 December 2013

| Notes | Issued Capital \$ | Reserves <br> \$ | $\begin{gathered} \text { Accumulated } \\ \text { Losses } \\ \$ \end{gathered}$ | Total Equity \$ |
| :---: | :---: | :---: | :---: | :---: |
| Balance at 1 July 2013 | 76,871,148 | 1,039,039 | $(62,589,935)$ | 15,320,252 |
| Movement in foreign exchange translation reserve | - | 25,394 | - | 25,394 |
| Decrease in available for sale investment reserve | - | $(106,329)$ | - | $(106,329)$ |
| Other comprehensive income | - | $(80,935)$ | - | $(80,935)$ |
| Loss attributable to members of the company | - | - | $(4,625,497)$ | $(4,625,497)$ |
| Total comprehensive income | - | $(80,935)$ | $(4,625,497)$ | $(4,706,432)$ |
| Transactions with equity holders in their capacity as equity holders |  |  |  |  |
| Contributions of equity, net of capital raising costs | 32,848,718 | - | - | 32,848,718 |
| Treasury shares | $(1,369,679)$ | - | - | $(1,369,679)$ |
| Reclassification of lapsed options to retained earnings | - | $(120,479)$ | 120,479 | - |
| Reclassification of vested ESOP | 165,671 | $(165,671)$ |  |  |
| Increase in employees share based payments reserve | - | 264,318 | - | 264,318 |
|  | 31,644,710 | $(21,832)$ | 120,479 | 31,743,357 |
| Balance 31 December 2013 | 108,515,858 | 936,272 | $(67,094,953)$ | 42,357,177 |

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.

## Consolidated Statement of Cash Flows

## For the Half-Year Ended 31 December 2014

Note

31-Dec-2014
\$

3,533,18
88,376
(5,649,274)
$(12,035)$
(633)

| $(\mathbf{1 2 , 0 3 5})$ | $(633)$ |
| ---: | ---: |
| $(\mathbf{2 , 0 3 9 , 7 5 1})$ | $(684,667)$ |

Cash flows from investing activities
Payments for property, plant and equipment
Proceeds from sale of non-current assets
Net cash acquired via business acquisition
Payment for intangible assets - development costs

Net cash outflows from investing activities

Cash flows from financing activities
Proceeds from issue of shares
Payments of equity raising costs
Net cash inflows from financing activities

Net increase in cash held

Cash at the beginning of the half-year
Effect of exchange rate changes on cash

Cash at the end of the half-year
$(25,149)$
$(5,577)$
797
503,593
$(1,807,143)$
$(613,728)$

| $\mathbf{( 1 , 8 3 2 , 2 9 2})$ |
| :--- |


| $\mathbf{6 , 5 2 3 , 2 0 0}$ | - |
| ---: | :---: |
| $(\mathbf{3 3 5 , 5 4 4})$ | - |
| $\mathbf{6 , 1 8 7 , 6 5 6}$ | - |

$\mathbf{2 , 3 1 5 , 6 1 3}$
$(799,582)$

3,354,051
9,132,037
15,082
(650)

| $\mathbf{5 , 6 8 4 , 7 4 6}$ |
| ---: |

The above Consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes.

## Notes to the Financial Statements for the Half-Year ended 31 December 2014

## Note 1: Basis of preparation of half-year financial report

This general purpose financial report for the half-year ended 31 December 2014 has been prepared in accordance with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Act 2001. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 Interim Financial Reporting.

This interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the Annual Report for the year ended 30 June 2014 and any public announcements made by Adslot Ltd during the half-year in accordance with continuous disclosure requirements arising under the Corporations Act 2001.

## a) Reporting Bases and Conventions

The half-year consolidated financial statements have been prepared on an accruals basis and are based upon historical costs. All amounts are presented in Australian dollars, unless otherwise noted.

The accounting policies and methods of computation adopted in the preparation of the half-year financial report are consistent with those adopted and disclosed in the group's annual financial report for the year ended 30 June 2014. These accounting policies are consistent with Australian Accounting Standards and with International Financial Reporting Standards.

The group has adopted all of the new, revised or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) that are mandatory for the current reporting period. The adoption of these Accounting Standards and Interpretations did not have any significant impact on the financial performance or position of the group.

Any new, revised or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

## Notes to the Financial Statements for the Half-Year ended 31 December 2014 (Continued)

Note 2: Segment Information
Business segments
The Group reports its segments based on geographical locations:

- APAC - Australia, New Zealand and Asia;
- EMEA - Europe, the Middle East and Africa; and
- The Americas - North, Central and South America.

There has been no change to the basis of segmentation since the last annual financial report.

Half-year ended 31 December 2014

|  | APAC | EMEA | The Americas | Total |
| :--- | ---: | ---: | ---: | ---: |
| External sales | $\$$ | $\mathbf{\$}$ | $\mathbf{\$}$ | $\mathbf{\$}$ |
| Segment result from continuing operations | $\mathbf{2 , 7 4 4 , 2 6 0}$ | $\mathbf{1 2 3 , 8 1 5}$ | $\mathbf{2 1 7 , 8 0 2}$ | $\mathbf{3 , 0 8 5 , 8 7 7}$ |
| Depreciation (included in segment result) | $\mathbf{3 5 , 4 7 7}$ | $\mathbf{2 , 0 6 4}$ | $\mathbf{1 , 6 9 5}$ | $\mathbf{3 9 , 2 3 6}$ |
| Amortisation (included in segment result) | $\mathbf{3 , 5 3 3 , 3 2 6}$ | - | - | $\mathbf{3 , 5 3 3 , 3 2 6}$ |
| Additions to non-current assets | $\mathbf{2 6 , 7 4 9}$ | $\mathbf{1 , 7 5 4}$ | $\mathbf{( 3 3 5 , \mathbf { 8 2 3 }}$ | $\mathbf{( 3 3 3 , 5 0 2 )}$ |
| $\mathbf{( 3 , 9 8 9 , 5 0 0 )}$ |  |  |  |  |
|  |  | $\mathbf{2 8 , 5 0 3}$ |  |  |

Balance Sheet 31 December 2014
Segment assets

42,949,631
159,547
276,241
43,385,419
Segment liabilities
(15,278,744)
$(208,162)$
$(\mathbf{2 1 4 , 3 8 3})$
$(15,701,289)$

## Half-year ended 31 December 2013

|  | APAC | EMEA | The Americas | Total |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{\$}$ | $\mathbf{\$}$ | $\mathbf{\$}$ | $\mathbf{\$}$ |
| External sales | $1,679,438$ | 10,109 | 30,104 | $1,719,651$ |
| Segment result from continuing operations | $(3,244,289)$ | $(343,242)$ | $(547,039)$ | $(4,134,570)$ |
| Depreciation (included in segment result) | 31,611 | 1,203 | 1,185 | 33,999 |
| Amortisation (included in segment result) | $1,466,077$ | - | - | $1,466,077$ |
| Additions to non-current assets | 2,628 | - | 2,949 | 5,577 |
| Balance Sheet 30 June 2014 |  |  |  |  |
| Segment assets |  |  |  |  |
| Segment liabilities | $43,803,054$ | 203,673 | 185,753 | $44,192,480$ |
|  | $(14,937,538)$ | $(234,137)$ | $(157,338)$ | $(15,329,013)$ |

## Notes to the Financial Statements for the Half-Year ended 31 December 2014 (Continued)

## Note 2: Segment Information (continued)

Segment revenue reconciles to total revenue from continuing operations as follows:

|  | 31-Dec-2014 | 31-Dec-2013 |
| :--- | ---: | ---: |
|  | \$ | \$ |
| Total segment revenue | $\mathbf{3 , 0 8 5 , 8 7 7}$ | $1,719,651$ |
|  |  |  |
| Head office revenue | $\mathbf{7 , 8 5 5}$ | - |
| Interest revenue | $\mathbf{1 1 4 , 3 7 6}$ | 153,167 |
| Intersegment eliminations | $\mathbf{( 2 8 4 )}$ | $(13,578)$ |
| Total revenue | $\mathbf{3 , 2 0 7 , 8 2 4}$ | $1,859,240$ |

A reconciliation of adjusted segment result to operating profit before income tax is provided as follows:

|  | 31-Dec-2014 | 31-Dec-2013 |
| :---: | :---: | :---: |
|  | \$ | \$ |
| Total segment result | $(3,989,500)$ | $(4,134,570)$ |
| Interest revenue | 114,376 | 153,167 |
| Other income | 238,360 | 365,768 |
| Share option expenses | $(363,560)$ | $(264,324)$ |
| Gain/(Loss) on foreign exchange | 81,655 | (650) |
| Income tax paid | $(12,159)$ | (633) |
| Loss on sale of fixed assets | - | (363) |
| Loss on write off of available for sale investment | - | $(106,329)$ |
| Other head office expenses | $(1,301,998)$ | $(637,563)$ |
| Loss before tax from continuing operations | $(5,232,826)$ | $(4,625,497)$ |

Reportable segment assets are reconciled to total assets as follows:

|  |  | 31-Dec-2014 | 30-Jun-2014 |
| :--- | ---: | ---: | ---: |
|  | $\$$ | $\$$ |  |
| Total segment assets | $\mathbf{4 3 , 3 8 5 , 4 1 9}$ | $44,192,480$ |  |
|  |  |  |  |
| Head office assets | $\mathbf{5 0 , 2 7 8 , 4 5 2}$ | $48,310,079$ |  |
| Intersegment eliminations | $\mathbf{( 5 1 , 1 0 4 , 8 7 5 )}$ | $(51,485,090)$ |  |
| Total assets per the statement of financial position | $\mathbf{4 2 , 5 5 8 , 9 9 6}$ | $41,017,469$ |  |

Notes to the Financial Statements for the Half-Year ended 31 December 2014 (Continued)
Note 2: Segment Information (continued)
Reportable segment liabilities are reconciled to total liabilities as follows:

|  | 31-Dec-2014 | 30-Jun-2014 |
| :--- | :---: | ---: |
|  | $\$$ | $\$$ |
| Total segment liabilities | $\mathbf{( 1 5 , 7 0 1 , 2 8 9 )}$ | $(15,329,013)$ |
|  |  |  |
| Head office liabilities | $\mathbf{( 6 7 1 , 0 9 8 )}$ | $(865,766)$ |
| Intersegment eliminations | $\mathbf{1 2 , 3 7 0 , 5 2 6}$ | $12,370,526$ |
| Total liabilities per the statement of financial position | $\mathbf{( 4 , 0 0 1 , 8 6 1 )}$ | $(3,824,253)$ |

## Note 3: Revenue and Other Income

|  | 31-Dec-2014 | 31-Dec-2013 |
| :---: | :---: | :---: |
|  | \$ | \$ |
| Revenue |  |  |
| Revenue from Trading Technology | 1,213,198 | 430,133 |
| Revenue from Services | 1,220,719 | 1,251,729 |
| Revenue from Adserving | 659,531 | 24,211 |
| Total revenue from continuing operations | 3,093,448 | 1,706,073 |
| Interest income | 114,376 | 153,167 |
| Total revenue | 3,207,824 | 1,859,240 |
|  |  |  |
| Other income |  |  |
| Grant income | 238,360 | 365,768 |
| Total other income | 238,360 | 365,768 |
| Total revenue and other income | 3,446,184 | 2,225,008 |

Notes to the Financial Statements for the Half-Year ended 31 December 2014 (Continued)
Note 4: Expenses

Loss before income tax includes the following specific expenses:

|  | 31-Dec-2014 | 31-Dec-2013 |
| :---: | :---: | :---: |
|  | \$ | \$ |
| Depreciation and amortisation |  |  |
| Depreciation - Leasehold improvements | 13,034 | 3,638 |
| Depreciation - Plant and equipment | 26,202 | 30,361 |
| Amortisation - Software development costs | 3,533,326 | 1,466,077 |
| Total depreciation and amortisation | 3,572,562 | 1,500,076 |
| Other charges against assets |  |  |
| Impairment of trade receivables | $(54,324)$ | $(8,122)$ |
| Rental expense - operating leases | 401,712 | 220,800 |
| Defined contribution superannuation expense | 292,214 | 205,048 |
| Loss on write off of available for sale investment | - | 106,329 |
| Foreign currency (gain)/loss | $(81,655)$ | 650 |
| Research \& development wages | 1,702,053 | 749,437 |

Notes to the Financial Statements for the Half-Year ended 31 December 2014 (Continued)
Note 5: Intangible Assets

Period ended 31 December 2014

|  | Internally <br> Developed <br> Software <br> \$ | Domain <br> Name <br> \$ | Intellectual Property \$ | Goodwill \$ | Total \$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Opening net book amount | 1,516,737 | 38,267 | 17,224,519 | 15,161,939 | 33,941,462 |
| Acquisitions | 936,128 | - | - | - | 936,128 |
| Amortisation | $(248,663)$ | - | $(3,284,663)$ | - | (3,533,326) |
| Carrying amount at 31 December 2014 | 2,204,202 | 38,267 | 13,939,856 | 15,161,939 | 31,344,264 |

At 31 December 2014

| Cost | 3,038,008 | 38,267 | 29,316,305 | 20,543,591 | 52,936,171 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Accumulated amortisation and impairment | $(833,806)$ | - | $(15,376,449)$ | (5,381,652) | $(21,591,907)$ |
| Carrying amount at 31 December 2014 | 2,204,202 | 38,267 | 13,939,856 | 15,161,939 | 31,344,264 |

Period ended 31 December 2013

|  | Internally <br> Developed <br> Software <br> \$ | Domain <br> Name <br> \$ | Intellectual Property \$ | Goodwill \$ | Total \$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Opening net book amount | 548,834 | 38,267 | 5,184,544 | - | 5,771,645 |
| Acquisitions | 337,550 | - | 42,480 | - | 380,030 |
| Acquisitions through business combinations | - | - | 16,229,205 | 15,328,923 | 31,938,158 |
| Amortisation | $(99,188)$ | - | $(1,366,889)$ | - | $(1,466,077)$ |
| Carrying amount at 31 December 2013 | 787,196 | 38,267 | 20,089,340 | 15,328,923 | 36,243,726 |

At 31 December 2013

| Cost | $1,127,911$ | 288,267 | $28,941,263$ | $20,710,575$ | $51,068,016$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Accumulated <br> impairment | amortisation and |  |  |  |  |  |
| Carrying amount at 31 December <br> 2013 | $7840,715)$ | $(250,000)$ | $(8,851,923)$ | $(5,381,652)$ | $(14,824,290)$ |  |

Notes to the Financial Statements for the Half-Year ended 31 December 2014 (Continued)
Note 6: Equity Securities Issued

|  |  | 31-Dec-2014 | 31-Dec-2013 |
| :--- | :---: | :---: | :---: |
| Issues of Ordinary Shares during the half-year | $\$$ | $\$$ |  |
| Ordinary Shares issued - value $\$$ |  | $\mathbf{6 , 5 9 1 , 1 3 2}$ | $31,644,710$ |
| Ordinary Shares issued - number |  |  |  |

There were no additional shares issued to the Adslot Employee Share Trust during the period which forms part of the consolidated group (2013: 10,078,691).

## Note 7: Contingencies

There are no contingencies to be disclosed in the financial statements.

## Note 8: Events subsequent to reporting date

In February 2015, the Company received a total of $\$ 2,064,915$ of R\&D grant proceeds which were shown at December 2014 as Trade and Other Receivables in the Consolidated Statement of Financial Position.

Other than this there has not been any events subsequent to the reporting date that have a significant impact on the financial statements or are expected to have a significant impact on future financial statements.

## Directors' Declaration

In the Directors' opinion:
(a) The financial statements and notes set out on pages 7 to 17 are in accordance with the Corporations Act 2001, including:
i) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
ii) giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and of its performance, as represented by the results of its operations, changes in equity and its cash flows, for the half-year ended on that date; and
(b) there are reasonable grounds to believe that Adslot Ltd will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Directors.

On behalf of the Directors.


## Andrew Barlow

## Chairman

Melbourne
25 February 2015

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## Auditor's Independence Declaration To The Directors of Adslot Ltd

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the review of Adslot Ltd for the half-year ended 31 December 2014, I declare that, to the best of my knowledge and belief, there have been:
a No contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
b No contraventions of any applicable code of professional conduct in relation to the review.

## Grout Thornton

## GRANT THORNTON AUDIT PTY LTD

Chartered Accountants


Eric Passaris
Partner - Audit \& Assurance

Melbourne, 25 February 2015

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## Independent Auditor's Review Report To the Members of Adslot Ltd

We have reviewed the accompanying half-year financial report of Adslot Ltd ("Company"), which comprises the consolidated financial statements being the statement of financial position as at 31 December 2014, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the half-year ended on that date, notes comprising a statement or description of accounting policies, other explanatory information and the directors' declaration of the consolidated entity, comprising both the Company and the entities it controlled at the half-year's end or from time to time during the half-year.

## Directors' responsibility for the half-year financial report

The directors of Adslot Ltd are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such controls as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

## Auditor's responsibility

Our responsibility is to express a conclusion on the consolidated half-year financial report based on our review. We conducted our review in accordance with the Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of Adslot Ltd, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Independence

In conducting our review, we complied with the independence requirements of the Corporations Act 2001.

## Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Adslot Ltd is not in accordance with the Corporations Act 2001, including:
a giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and of its performance for the half-year ended on that date; and
b complying with Accounting Standard AASB 134 Interim Financial Reporting and Corporations Regulations 2001.

## Grant Thornton

## GRANT THORNTON AUDIT PRY LTD Chartered Accountants

## Chic W Poss anis

## Eric Passaris

Partner - Audit \& Assurance

Melbourne, 25 February 2015


[^0]:    Audit
    The Half-Year Financial Report has been subject to review by Grant Thornton Audit Pty Ltd and is not subject to dispute or qualification.

